

<b>COURSE</b>	<b>Master of Business Management</b>
<b>SEMESTER</b>	<b>IV</b>
<b>TITLE OF THE SUBJECT</b>	<b>International Trade Operations and Documentation.</b>
<b>COURSE CODE</b>	<b>04MB0419</b>
<b>DURATION</b>	<b>42</b>
<b>COURSE CREDIT</b>	<b>3</b>

## COURSE OUTCOMES

- ❖ To make student aware about the foreign trade policy
- ❖ To relate the promotional measures to merchandise and service exports under foreign trade policy.
- ❖ To categorize different duty expectation schemes Under the foreign trade policies.
- ❖ To Prioritize the importance of deemed exports In India.
- ❖ To lead the documentation process required for import and exports.

## Course Contents:

<b>Unit No</b>	<b>Unit / Sub Unit</b>	<b>Sessions</b>
I	<b>INTRODUCTION TO FOREGIEN TRADE POLICY</b> Niryat Bandhu - hand holding scheme for new export / import entrepreneurs, Importer and exporter profile, 24 x 7 customs clearance, single window in customs, case study	<b>09</b>
<b>Unit II</b>	<b>MAJOR PROVISIONS</b> Promotional Measures-Merchandise Exports-Service Exports-Quality Complaints & Trade Disputes, case study	<b>09</b>
<b>Unit III</b>	<b>DUTY EXEMPTION &amp; REMISSION SCHEME</b> Objectives-Advance Authorization-Duty Drawback-Value Addition-Export obligation-DFIA (Duty Free Import Authorization). case study	<b>09</b>
<b>Unit IV</b>	<b>EOU (EXPORT ORIENTED UNITS)</b> Objectives-EOU-SEZ-EHTP-STP & BTP-Deemed Exports. Only the introduction and meaning. case study	<b>09</b>
<b>Unit V</b>	<b>NEGOTIATION AND CULTURES DOCUMENTATIONS AND PAPERWORK</b> Only the introduction and meaning of: Bill of lading, Certificate of Origin, Commercial Invoice, Dock receipts, Inspection Certificate, Insurance Certificate, Packaging list. case study	<b>06</b>

## Evaluation:

The students will be evaluated on a continuous basis and broadly follow the scheme given below:

		<b>Weightage</b>
A	Continuous Evaluation Component (Assignments / Presentations/ Quizzes / Class Participation/ etc.)	20% (C.E.C.)
B	Internal Assessment	30% (I.A.)
C	End-Semester Examination	50% (External Assessment)

**SUGGESTED READINGS:**
**Textbooks:**

Sr. No	Author/s	Name of the Book	Publisher	Edition & Year of Publication
1	Ministry of Commerce	Foreign Trade policy of India	Ministry Government of India	2015 to 2020.
2	Abhishek A. Rastogi	Handbook On Foreign Trade Policy 2015-2020 Paperback –	Lexis Nexis;	1 <sup>st</sup> Edition.
3	R. K. Jain	Foreign Trade Policy & Handbook of Procedures	CENTAX Law Publications Pvt. Ltd.	26th Edition
4	Vibha Mathur	Foreign Trade, Export-Import Policy and Regional Trade Agreements of India	Ingram Publications	1 <sup>st</sup> Edition.

**Reference Books:**

Sr. No	Author/s	Name of the Book	Publisher	Edition
R-01	Madhusudana H.S.	Foreign Trade and Export-Import Policy of India	New Century Publications	1 <sup>st</sup> Edition
R-02	V.S. Datey	Customs Law & Foreign Trade Policy- 2020	Taxmann's book	22nd Edition
R-03	Kaza Subrahmanyam & T.N.C. Rajagopalan	Centax Publication's Export - Imports and Deemed Exports under GST 2019	Centax Publications	1 <sup>st</sup> Edition
R-04	Rakesh Garg, and Sandeep Garg	Handbook of GST – Procedure, Commentary and Rates	Bloomsbury Publications	1 <sup>st</sup> Edition
R-05	Ashok Batra	GST Acts, Rules & Forms with Referencer	Wolters Kluwe	05 <sup>th</sup> Edition