

PROGRAM	Master of Business Administration	
SEMESTER	IV	
COURSE TITLE	Design Thinking	
COURSE CODE	04MB0440	
COURSE CREDITS	3	
COURSE DURATION	42 sessions	

COURSE OUTCOMES:

- Understand the concepts of design thinking approaches
- Create design thinking teams and conduct design thinking sessions
- Apply both critical thinking and design thinking in parallel to solve problems
- Apply some design thinking concepts to their daily work
- Provide a thinking space for innovation of new ventures, value propositions, new products or services.

COURSE CONTENTS:

Unit No	Unit / Sub Unit	Session	
I	Module 1: Design Thinking Background		
	Definition of Design Thinking, Business uses of Design Thinking, Variety within		
	the Design Thinking Discipline, Design Thinking Mind-set		
II	Module 2: General approaches to Design Thinking	8	
	The Basis for Design Thinking, Design Thinking Frameworks, The Design		
	Thinking Team, Design Thinking Workshops and Meetings		
III	Module 3: A Design Thinking Approach in Stages	10	
	Apply the Design Thinking Frameworks, Empathize with the Customers and/or		
	Users, Define the Problem, Ideate, Prototype Alternate Solutions, Test the		
	Solutions.		
IV	Module 4: Design Thinking Techniques	10	
	Listening and Empathizing Techniques: Engagement, Observation, Showing		
	Empathy, Define and Ideation Techniques: Unpacking, Personas, Pattern		
	Recognition and Connecting the Dots, Prototype and Test Techniques: Types of		
	Prototypes, Forms of Testing in Design Thinking.		
V	Module 5: General Design Thinking Practices :	8	
	Visualization Techniques and Diagrams: Use of Diagrams and Maps in Design		
	Thinking		
	Storytelling Techniques: Storytelling Throughout the Design Thinking Process,		
	Improvisation, Scenarios, K-Scripts.		
	improvisation, sechanos, K-scripts.		



EVALUATION:

The students will be evaluated on a continuous basis and broadly follow the scheme given below:

	Component	Weightage
A	Continuous Evaluation Component (Assignment/ Quiz/ Class participation/ presentation/ etc.,	20%(C.E.C)
В	Internal assessment	30%(I.A)
С	End- Semester Examination	50% (External assessment)

SUGGESTED READINGS:

Text Books:

Sr.	Author/s	Name of the Book	Publisher	Edition &
No				Year
T-01	Roger.L.	The Design of Business	Harvard business review press,	latest
	Martin		2009	
T-02	Esslinger	Fine line	Friesen press, 2017	latest
T-03	Tom Kelly	The art of innovation	IDEO	latest

Reference Books:

Sr. No	Author/s	Name of the Book	Publisher	Edition & Year
R-	Tom Kelley	Ten faces of innovation	IDEO	latest
01				
R-	Roberto verganti	Design driven Innovation	Harvard business	latest
02			review press,	