

PROGRAM	Bachelors Of Commerce / Bachelors Of Commerce(Hons)			
SEMESTER	V			
COURSE TITLE	Research Methodology			
COURSE CODE	04BC0501			
COURSE CREDITS	04			
COURSE DURATION	48 Hrs (48 sessions of 60 minutes each)			

### **COURSE OUTCOMES:**

- Understand the basics of research, types of research, research process and its ethical dimensions.
- Design the basic framework of research process, research designs, its techniques as well as sampling methods.
- Integrate and Apply knowledge on measurement & scaling techniques associated with framing of questionnaire.
- Formulate different hypothesis and practice its testing methods in business decision making process.
- Appraise various sources of information for literature review and writing reports.

#### **Teaching and Examination Scheme**

3									
Teaching Scheme (Hours)		Credits	Internal Marks (50%)		End-Semester Examination (50%)			Total	
Theory	Tutorial	Practical	Cicuits	IA	CSE	Theory	Practical/Viva	Term Work (TW)	Marks
4	0	0	4	30	20	50	0	0	100

### **COURSE CONTENTS:**

Unit No	Unit / Sub Unit						
I	Introduction to Business Research						
	Business Research Methods: Introduction, Basic Research, Applied Research,						
	Business Research Methods, Business Research Process Design( 10-Steps )						
II	Research Process						
	Introduction to Qualitative and Quantitative Research, Sampling Design – Census						
	and Sample survey, Characteristics of good sample design, Sampling Methods –						
	Random sampling (Simple Random Sampling, Stratified Random Sampling,						



	Systematic Sampling, Cluster Sampling) and Non-random Sampling (Convenience, Judgemental, Quota Sampling, Snowball), Sampling and Non-Sampling Errors.	
III	Data Collection, Measurement and Scaling  Data collection methods — Primary and Secondary Data , Measurement in Research, Measurement Scale, Meaning of Scaling, Scaling Techniques and their construction , Questionnaire Design.	12
IV	<b>Testing of Hypothesis</b> Formulation and statement of hypothesis, confidence interval, Type-I error, Type-II error, one-tailed & two tailed tests , Testing of hypothesis(z-test & t-test for single population )	12
V	Preparing Reports  Technical and Academic Report Writing, Significance of Report writing, Layout of Research Report, Precaution for writing Research Report and Conclusion.	06

# **SUGGESTED READINGS:**

## **Text Books:**

Sr. No	Author/s		Name of the Book		Publisher	Edition Year	and
T-01	Naval Bajpai	al Bajpai		search Methods	Pearson	2/E, 2017	
T-02	C.R.Kothari Gaurav Garg	and	Research Methods Ar	Methodology: ad Techniques	New Age International	3/E, 2014	

# **Reference Books:**

Sr. No	Author/s	Name of the Book	Publisher	Edition and Year
R-01	Deepak Chawla & Neena Sodhi	Research Methodology, Concepts And Cases	Vikas Publication	2/E,2016
R-02	Cooper and Schindler	Business Research Methods	Mcgraw-Hill Publication	12/E,2014
R-03	D.K. Bhattacharya	Research Methodology	Excel Books	2/E,2006